

ENTREPRENEURS ARE MADE NOT BORN.
L. E. Shefsky

SIP
Strategic Investment Partners Inc.

Microcap and the opportunities for European investors

SIP

**SIP Financial Group Corporation
Strategic Investment Partners
Inc.**

CEO SHIGEKI SAITOH

<http://www.sip-vc.com/>



【SIP Introduction】

SIP was established by Atsushi SAITOH, called, the “Godfather of Japan VC industry ” founding director of JAFECO, who created first Japanese Limited Partnership by Japan Civil Law adopting into “JAFECO VC Fund I” after the close research of US LLC regime. A. SAITOH founded SIP with the mission for high ROI investment into early stage ventures with hands-on support in classical US VC style. Succeeding to the mission, is very rare Silicon Valley style VC firm with strong entrepreneurial and cross boarder support for the portfolio companies.

1

SIP supports making a partnership with **large enterprises** in the same product space, **which can provide distribution channels.**

2

SIP supports **IR and financing** through the market **after its IPO.**

3

SIP supports **any cross-boarder deal.**

3D Matrix, Inc.

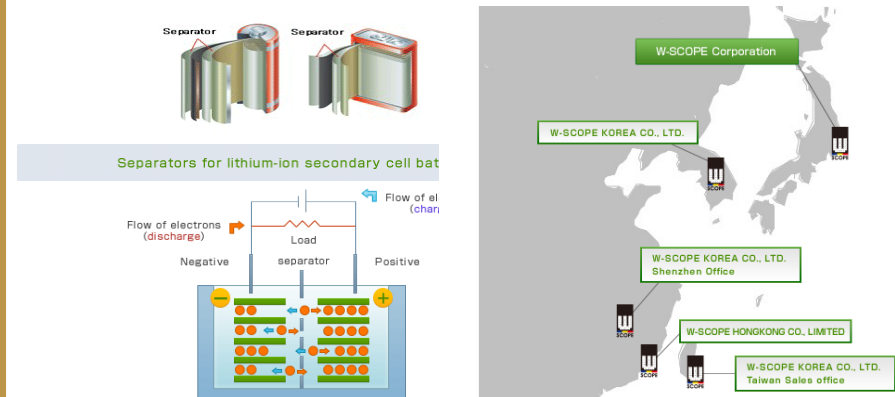
Mr. Nagano, CEO started a medical venture in Tokyo to produce hemostat through MIT license that Professor Zhang in Bioengineering dep. developed. Its product is hemostat composed of peptide with no risk for transmission, such as hepatitis C. It has obtained certificate from the EU government and will receive approval from MHLW of Japan. It is ready to expand its distribution network in Europe, and Japan, Korea and Taiwan followed by the US and ASEAN market.



<http://www.3d-matrix.co.jp/>

Double Scope, Inc.

Mr. Tsui, Korean engineer of Samsung the group, started his venture, supported by Japanese investors in Japan Manufacturing a separator, a component of lithium battery. Built their production facilities in Korea, distributed to Chinese companies and Samsung with its investment alliance. Expanding their market in US though the usage for electric vehicle usage in the current stage.



http://www.w-scope.com/main_japan.htm

B-model of 20th Century

- ❑ US Economy is the locomotive of global economy in 20th century.
- ❑ Driving products personal computer, Internet and telecommunications.
- ❑ Europe and Japan had been trying to catch up and compete with the US companies.

B-model of 21st Century

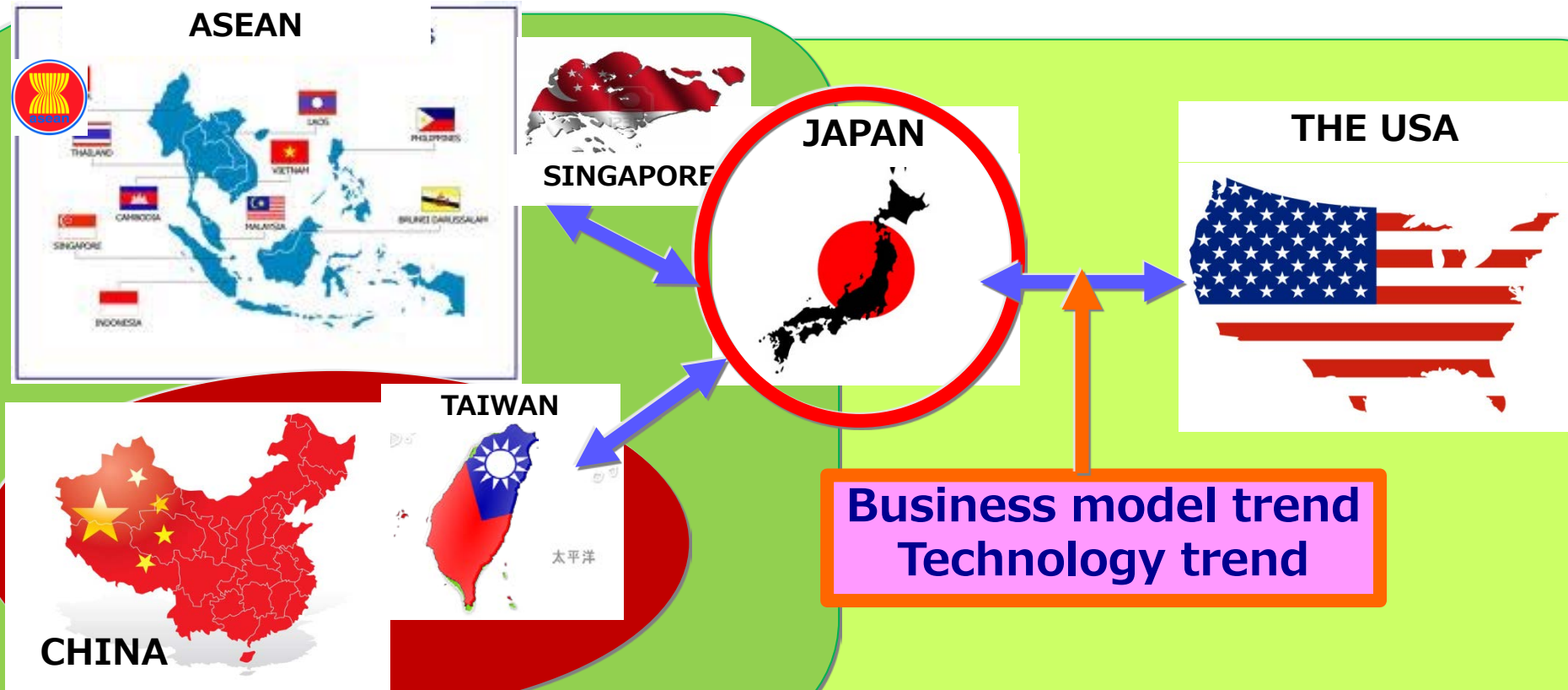
- ❑ After Lemman shock, the economic powers of the US, Japan, and Europe had weakened.
- ❑ China had been strengthening its position in global economy, first just cheap labor supply, then capital intensive power and consumption power for mass products. ASEAN, and India are next China.



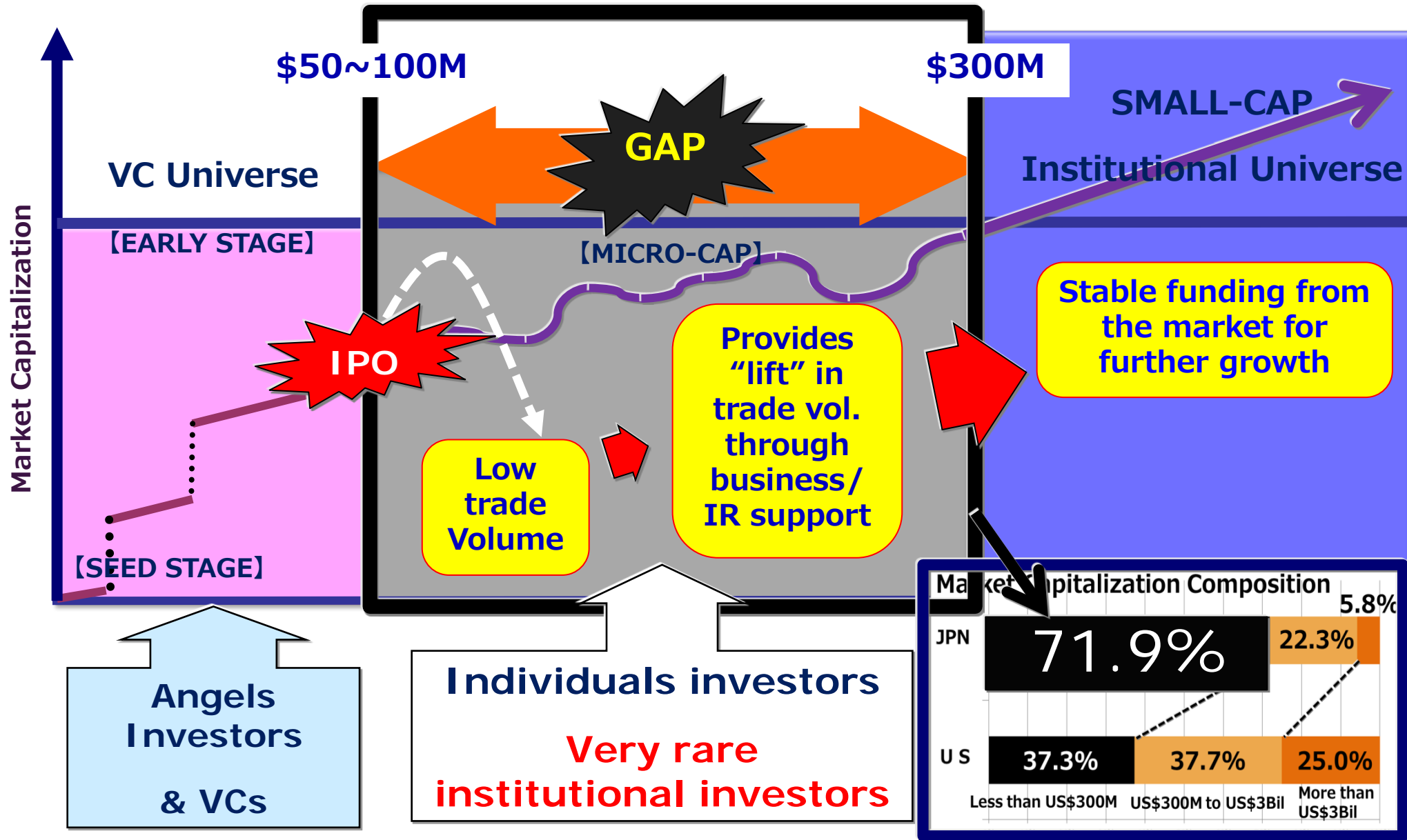
Japan is a hub of Asia Pacific Region

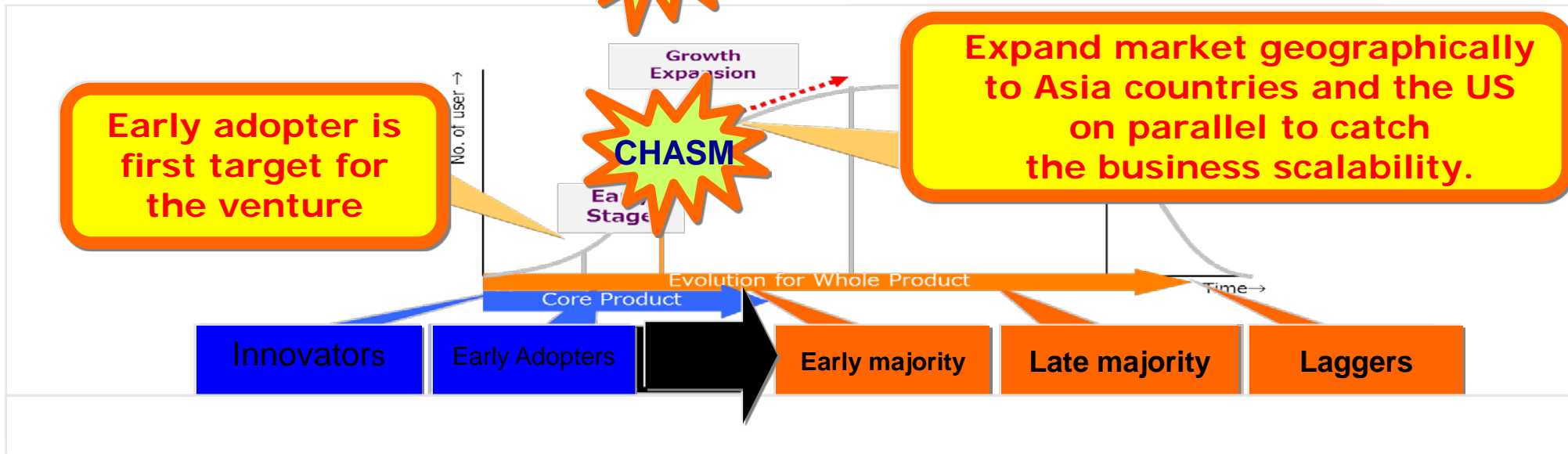
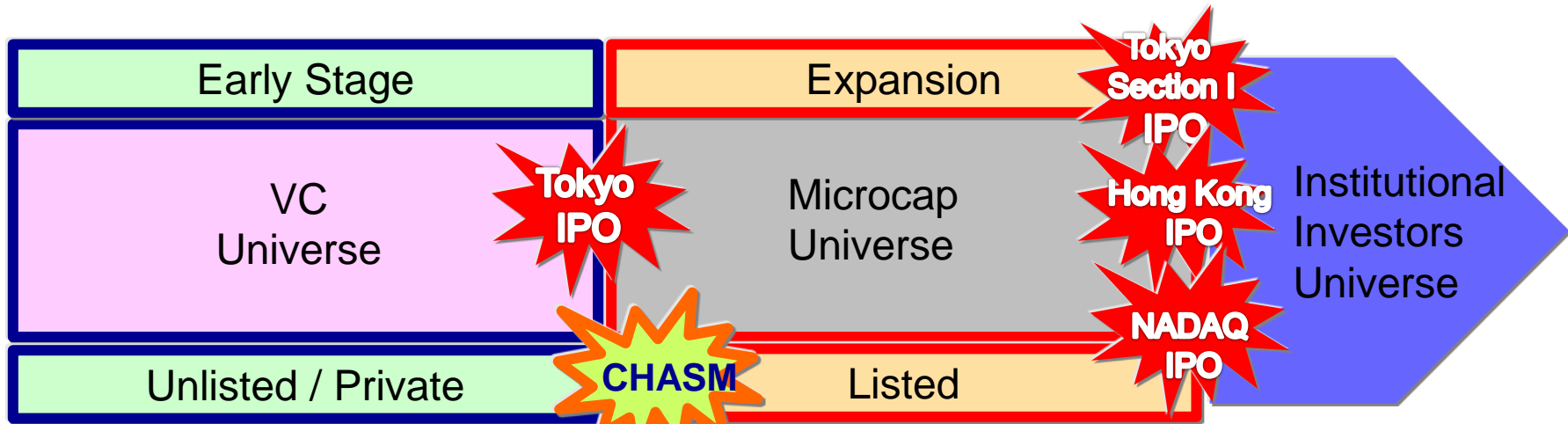
Asia consists on 3 economic powers; Japan, China, and ASEAN. The US leading companies, such as Google and Apple, are taking a leadership in shifting to next generation in business modeling and technology development stage. Japan is a hub of Asia through Singapore and Taiwan in alignment with US business development.

ASIA FLAME



Distorted structure of Japan capital market

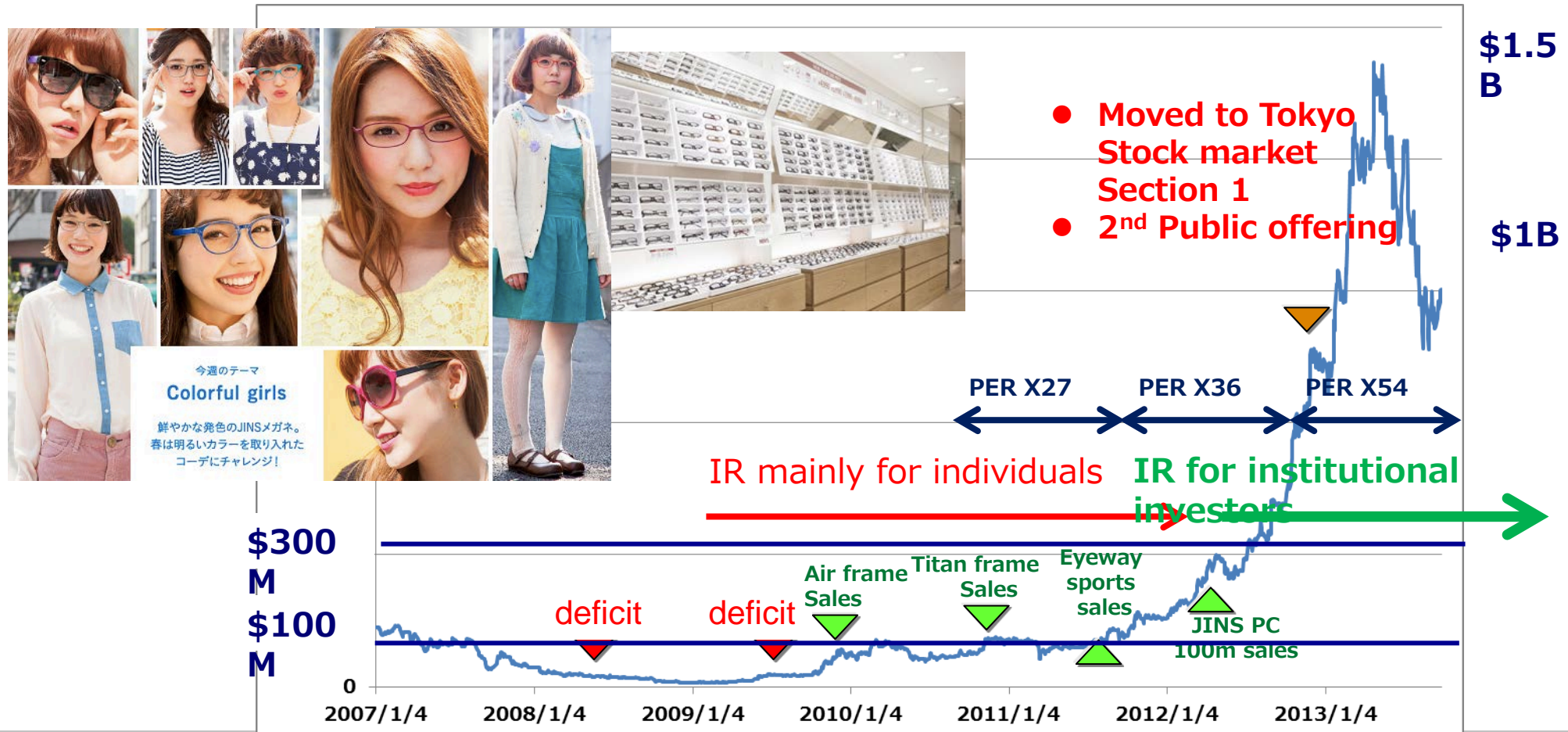




* Source : "Crossing the Chasm" by G.A. Moore retouched by SIP

Case Study - Microcap price leap JIN (TSE 3046)

JIN is a glassware company. After IPO, deficits in FY2008 - 2009. Changed its strategy from "High-end glass retailer" to "UNIQLO" style glasses retailer. In FY2012 became profitable, and its Market capital exceeded \$300M. Institutional investors started to buy its shares, then it recorded \$1.4B market Cap in 2013.



SIP support for microcap company

SIP has a group function to raise \$50M Market Cap company to \$300M Market Cap institutional investors invested company to support both business and financial/IR side even after it goes on listed market.

